

Oswego County Economic Development Overview

2022 Economic Development Highlights

OPERATION OSWEGO COUNTY 71st ANNUAL MEETING

2022/2023 Economic Development Project Locations

Key:

Manufacturing ●

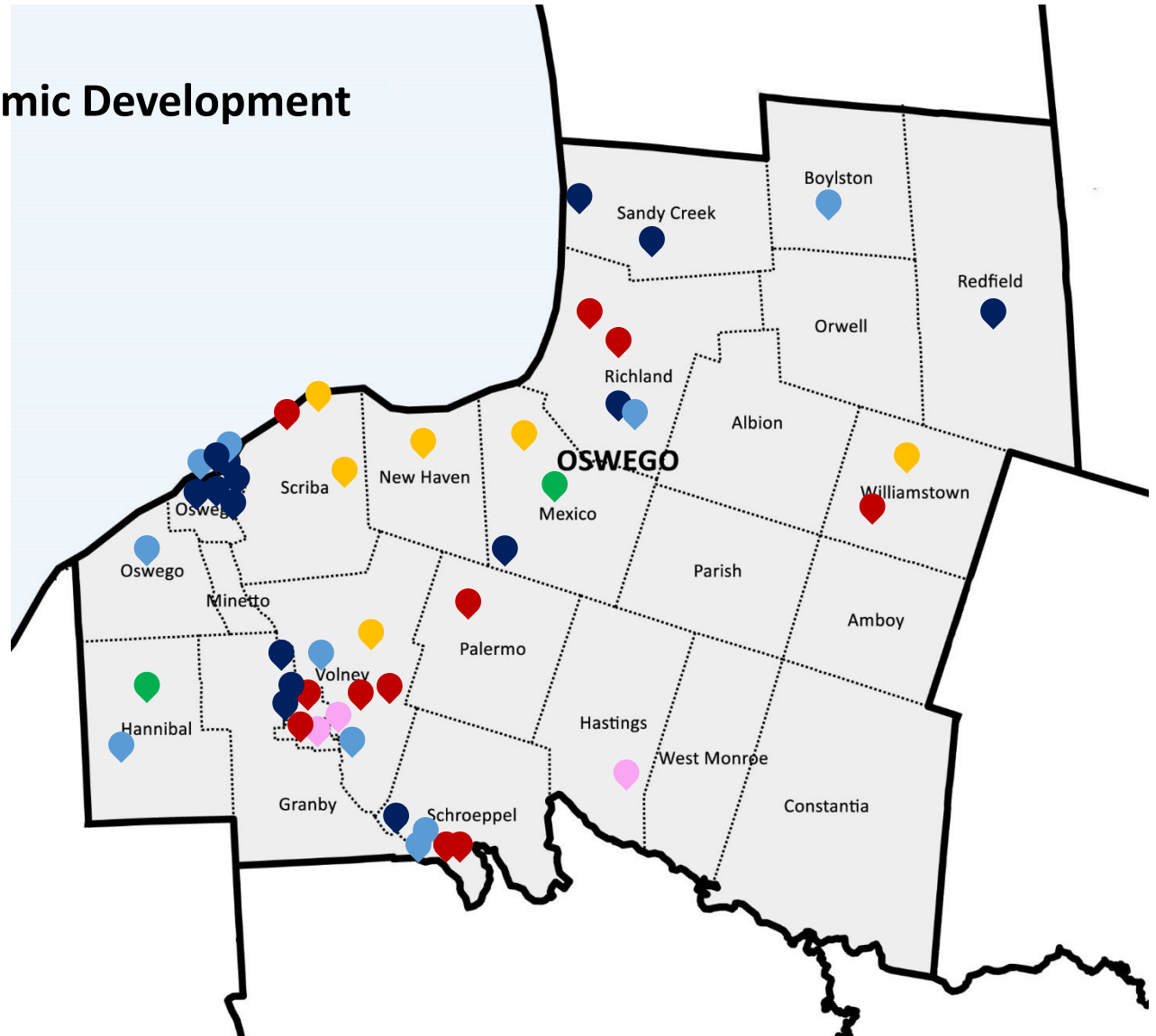
Tourism/Hospitality ●

Energy ●

Agribusiness ●

Healthcare ●

Other ●

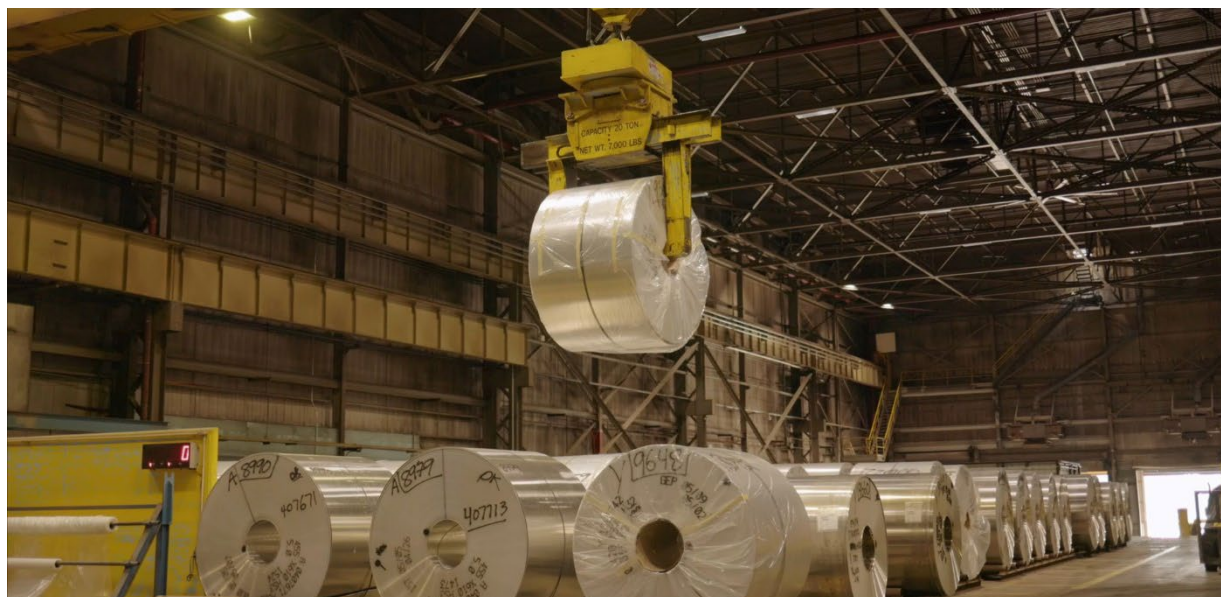


Manufacturing



- \$380.45 million in capital investment in 2022
- 150 manufacturing jobs created in 2022
- 1,359 manufacturing jobs retained in 2022

Novelis Town of Scriba



- Expanding facility footprint by 73,000 sf
- Modernization of facilities, infrastructure and equipment
- \$339.3 million investment
- Retain 1,119 jobs

Felix Schoeller

Town of Richland



- Installation of new coating product line
- Renovation of portions of an existing 586,000 sf building
- \$24 million investment
- Will create 30 jobs and retain 145 jobs

Huhtamaki City of Fulton



- Invested in facility enhancements and manufacturing equipment
- Walkability improvements to make the site more pedestrian friendly
- \$2.2 million project, \$420,000 DRI investment

HealthWay Town of Richland



- Constructed 32,000 sf facility for filtration manufacturing
- Change in company ownership
- \$2.8 million capital investment
- 75 new jobs

Healthcare



- \$5.37 million in capital investment in 2022
- 25 healthcare jobs created in 2022
- 24 healthcare jobs retained in 2022
- Provide critical services that improve health and quality of life in Oswego County

Highland Animal Hospital

Village of Central Square



- Constructed a 7,200 sf animal hospital
- Includes a veterinary urgent care center
- \$3.5 million investment
- Will create 14 new jobs and retain 15 employees

Riverview Pediatrics City of Fulton



- Renovation of vacant former grocery store in medical suites
- Includes 8,000 sf pediatrics office, 7,000 sf of tenant space
- \$1.87 million investment
- Will create 11 medical and administrative jobs

Energy



- \$54 million in capital investment in 2022
- 14.95 MW of new clean renewable power generation
- This is enough energy to power 2,470 homes
- Over 2,560 MW of power generated in Oswego County is Clean Energy

Constellation Energy Town of Scriba



- First nuclear powered clean hydrogen electrolysis pilot facility in US
- 10MW hydrogen fuel cell to provide power to grid during peak demand
- \$18.3 million capital investment

Tourism/Hospitality



- \$18.49 million in capital investment in 2022
- 46 new jobs created in 2022

Eir Healing and Wellness Town of Sandy Creek



- Full service spa
- Acquired 4,000 sf building previously leased
- \$122,100 investment
- Retained 5 jobs, to create 2 new jobs

Thunder Island Water Park

Town of Granby



- New owners began operating in 2022
- \$2.42 million investment
- Retained 20 jobs
- In partnership with Pathfinder Bank and SBA

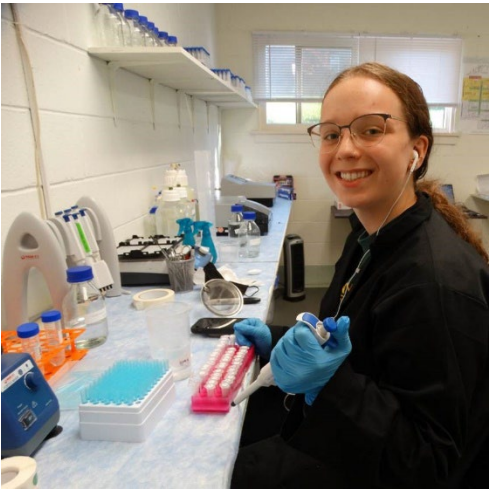
Country Corner Store & More Town of Redfield



- General store situated near snowmobile trails
- Acquired 2 buildings totaling 6,338 sf
- \$268,000 investment
- Created 5 new jobs

OPERATION OSWEGO COUNTY 71st ANNUAL MEETING

Entrepreneurship Countywide



CNY REDC
CFA Round 12 Summary Results
Oswego County

Number of Projects

11

Location

2 Cities

3 Towns

2 Villages

1 Countywide

Grant Awards

\$5.05 million

State Funding Sources

5 agencies

Project Investment

\$51.5 million

ESD 7

DOS 1

Parks 1

DEC 1

HCR 1

2022 Economic Development
Impact Summary

New/Exp./Ret. Facilities:	38
Capital Investment:	\$447,624,281
New/Retained Jobs:	1,495
Est. New Annual Payroll:	\$9,560,000
Investment/Job:	\$299,414
Avg. Ann. Pay/New Job:	\$45,094

Economic Development Impact

1953 – 2022

Capital Investment:	\$5.47 Billion
New/Retained Jobs:	30,992
Investment/Job:	\$176,734

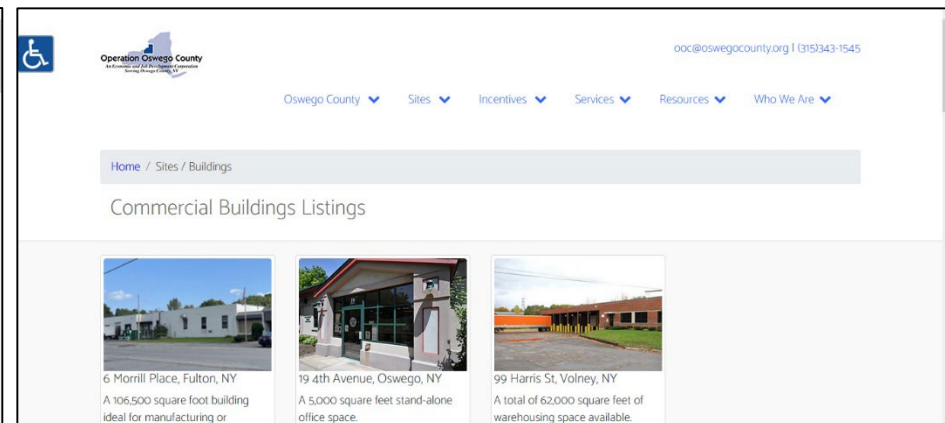
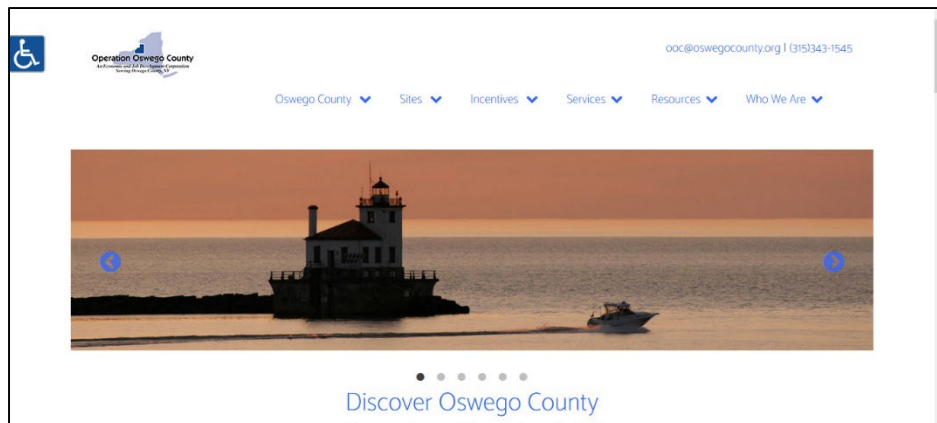
2022 Marketing Highlights

2022 Marketing and Promotion

- Print Ads (12)
- Radio Ads (120)
- On-line Ads (119)
- Created 6 print and 11 digital ads
- News/Editorial Releases (17)
- PR Assistance (36)
- E-News (29)
- Created 5 promotional videos

Website Success

- 15,735 visitors - 63% increase over 2021
- launched new website



Economic Development Progress in 2023

Village of Phoenix NY Forward Initiative



- Village of Phoenix's winning proposal awarded \$4.5 million of State funding
- Projects will include downtown business and waterfront development
- Call for projects currently underway through July 23rd 2023

Restore NY
Round 1 & 2 Summary Results
Oswego County

Number of Projects
5

Grant Awards
\$7.34 million

Location
2 Cities
2 Villages

Project Investment
\$30 million

Restore NY Oswego County Projects



Daldrop SBB Town of Schroepfel



- Consolidation and expansion including construction of 40,000 sf LEED-certified manufacturing facility
- Purchased 17-acre site in the L. Michael Treadwell Oswego County Industrial Park
- \$6.75 million investment
- Will create 30 jobs

Canfield Machine & Tool



- Expansion in the Airport Industrial Park
- Construction of a 10,000 sf addition and new equipment
- \$1.2 million project
- Will create 10 new jobs and retain 35

EJ Prescott



- Acquisition of 20,000 sf facility in LMTOCIP
- \$3 million capital investment
- 8 new jobs

McIntosh Box and Pallet Town of Palermo



- Acquired a sawmill with two buildings totaling 11,500 sf
- Will produce lumber for their own products plus lumber for the furniture industry
- \$660,000 investment
- Creating 3 new jobs and retaining 3 jobs

TDJ Properties Town of Volney



- Renovating 800,000 sf former Miller Brewery warehouse
- \$26 million investment
- Will create/retain 45 jobs
- Facility will be marketed to support semi-conductor industry

Micron In CNY



- Phased development of up to four 600,000 sf chip fabs
- Investment of up to \$100 billion
- Create 9,000 direct jobs, 40,000 indirect jobs

An aerial photograph of Oswego County, New York, featuring several large, multi-story buildings, likely government or institutional structures, situated near a body of water. The scene is captured during sunset or sunrise, with a warm, orange and yellow sky and a calm water surface reflecting the light. The text "Oswego County Micron Strategy Steering Committee" is overlaid in a large, white, serif font.

Oswego County Micron Strategy Steering Committee

- 32 member committee representing a diverse group of stakeholders across Oswego County
- Charged with developing comprehensive solutions to prepare Oswego County for the Micron opportunity
- Will provide plan in late summer 2023

Property & Strategic Site Development



- Expansion of 185 acres at LMTOCIP in Schroepfel
- Construction of 30,000 sf Manufacturing Start-up Facility in Fulton
- Development and promotion of other key strategic sites

CNY REDC — CFA Round 13



- 30 programs available from 10 State agencies
- \$225 million (ESD)
- Opened May 15, 2023
- Deadline is Friday, July 28, 2023, except open enrollment programs

2023 Economic Development Awards

2023 Ally Award

Presented to



SUNY Oswego

2023 Business Excellence Award
Presented to



FELIX SCHOELLER

Felix Schoeller

2023 Jobs Awards

Presented to



Bishop's Commons
At St. Luke

St. Francis
Commons
At St. Luke

St. Luke Health Services

2023 Dee Heckethorn Entrepreneur Award

Presented to



Brenden Backus, Kevin Dates and Stephen Dates

2023 Martin Rose Economic Developer Merit Award *Presented to*



Thomas Greco



Operation Oswego County

*An Economic and Job Development Corporation
Serving Oswego County, NY*

L. Michael Treadwell



- Began in 1983, retired December 31, 2022
- Helped facilitate over \$5 billion in capital investment
- Impacted more than 25,000 jobs
- Industrial Park renamed in his honor

**Thank You
Supporters and Allies!**