OPERATION OSWEGO COUNTY, INC.

FINANCIAL STATEMENTS

December 31, 2015 and 2014

grossman st. amour
CERTIFIED PUBLIC ACCOUNTANTS PLLC

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Operation Oswego County, Inc.
Oswego, New York

Report on the Financial Statements

We have audited the accompanying financial statements of the Operation Oswego County, Inc. (the Organization), as of and for the years ended December 31, 2015 and 2014, and the related notes to the financial statements, which collectively comprise the Organization's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

The Organization's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Operation Oswego County, Inc. as of December 31, 2015 and 2014, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4-7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Government Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the basic financial statements that collectively comprise the Organization's basic financial statements. The Schedules of Supplementary Information (Statements of Functional Expenses on pages 19 and 20) are presented for purposes of additional analysis and are not a required part of the financial statements.

The Schedules of Supplementary Information are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedules of Supplementary Information are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 7, 2016, on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Grossman St. Amour CPAs

Syracuse, New York
March 7, 2016

As management of the Operation Oswego County, Inc. (the "Organization"), we offer readers of this Organization's financial statements this narrative overview and analysis of the financial activities of the Organization for the fiscal years ended December 31, 2015 and 2014. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in the financial statements.

The New York State Supreme Court, Appellate Division, Fourth Judicial Department ruled in favor of the State of New York Authorities Budget Office in a decision entered February 13, 2015. The Appellate Court concluded that the Organization (a not-for-profit corporation) is a local authority as defined by the New York State Public Authorities Law. As such, the Organization is subject to the reporting requirements contained in the PAL and the Public Authorities Reporting Information System. Due to these new requirements, the financial statements for this fiscal year have been prepared accordingly.

FINANCIAL HIGHLIGHTS

- The Organization's assets exceeded its liabilities by $3,340,607 (net position) for the fiscal year reported. This compares favorably to the previous year when assets exceeded liabilities by $3,090,176. This represents an increase in assets of $250,431, an 8.1% gain.

- Total liabilities of the Organization decreased by $192,105 to $2,480,367 during the fiscal year, a reduction of 7.2%.

- The Organization's long-term debt, which is primarily associated with the development of buildings, industrial parks and assistance to business, was reduced by $310,290 to $2,114,113. This represents a reduction of 12.8% from the prior fiscal year.

- Support and revenues exceeded operating expenses by $353,033 before depreciation and by $250,431 after depreciation.

- The actual changes from the previous fiscal year in support and revenue were $277,438 representing an increase of 26.4%.

- Rental revenue was $257,669 for the fiscal year, representing 19.4% of the Organization's revenue, slightly down from the previous fiscal year when it was $267,471, a 3.7% drop. Most of the drop was associated with tenants moving out of the Oswego County Business Expansion Center.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Organization's basic financial statements. The Organization's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements.

Government-wide financial statements – The government-wide financial statements are designed to provide readers with a broad overview of the Organization's finances, in a manner similar to a private-sector business. The Statement of Net Position presents information on all of the Organization's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Organization is improving or deteriorating.

The Statement of Activities presents information showing how the Organization's net position changed during the fiscal year. All changes in net position are reported when the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in the future fiscal periods. Both of the government-wide financial statements report only business-type (proprietary) activities, since none of the Organization's activities are considered to be governmental activities supported primarily by taxes.

Fund financial statements – A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Organization, like other component units of state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The Organization does not have any finance-related legal requirements for funds, as such maintains its books and records consistent with other proprietary funds, which is on a basis consistent with business-type activities. The Organization's financial statements are considered a proprietary fund (enterprise fund) which is the same information as presented within the Statements of Net Position and Statements of Activities.

Notes to the Financial Statements – The notes provide additional information that is essential to a full understanding of the data provided in the government-wide financial statements. The notes to the financial statements can be found on pages 11 through 18 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

As noted earlier, net position may serve over time as a useful indicator of the Organization's financial position. In the case of the Organization, assets exceeded liabilities by $3,340,607 and $3,090,176 as of December 31, 2015 and 2014, respectively. This net position balance primarily represents cash of $843,228 which may be used by the Organization for future economic development needs as more fully described in the Organizations mission statement. The Organization's only fund is treated as a proprietary (business-type) fund. The following are summarized versions of the government-wide financial statements for 2015 and 2014:

Management's Discussion and Analysis (unaudited)

Net Position

	2015	2014
Cash	$ 843,228	$ 830,035
Accounts receivable and prepaid expenses	4,846	2,684
Grants receivable	-	25,000
Deposit in loan fund	44,305	44,305
Loans receivable	1,055,020	884,447
Capital assets, net	3,873,575	3,976,177
Total assets	$ 5,820,974	$ 5,762,648
Accounts payable	$ 53,886	$ 53,898
Security deposits	12,610	12,973
Deferred revenue	299,758	181,198
Debt obligations	2,114,113	2,424,403
Total liabilities	$ 2,480,367	$ 2,672,472
Net position	$ 3,340,607	$ 3,090,176

Change in Net Position

	2015	2014
Support and revenue:		
Local governments	$ 825,278	$ 674,200
Micro enterprise program	5,520	7,094
State and other grants	201,264	37,264
Rental revenue	257,669	267,471
Service charge loans	31,876	39,374
Interest income	812	566
Miscellaneous	6,687	25,699
Total support and revenue	1,329,106	1,051,668
Operating expenses:		
Program expenses	887,881	835,427
Management and general	88,192	80,464
Total operating expenses	976,073	915,891
Change in net position before depreciation	353,033	135,777
Depreciation:		
Depreciation	8,948	10,390
Rental depreciation	93,654	99,773
	102,602	110,163
Change in net position	250,431	25,614
Net position at beginning of year	3,090,176	3,064,562
Net position at end of year	$ 3,340,607	$ 3,090,176

REQUEST FOR INFORMATION

This financial report is designed to provide readers with a general overview of the Organization's finances. If you have questions about this report or need additional information, contact the Organization's board at the Operation Oswego County, Inc., 44 West Bridge Street, Oswego, NY 13126.

OPERATION OSWEGO COUNTY, INC.
Statements of Net Position

ASSETS

	December 31, 2015	December 31, 2014
Assets:		
Cash	**$ 843,228**	$ 830,035
Accounts receivable	**3,309**	2,684
Grants receivable	**-**	25,000
Deposit in loan fund	**44,305**	44,305
Loans receivable	**1,055,020**	884,447
Prepaid expenses	**1,537**	-
Property and improvements, net	**1,792,529**	1,895,131
Land for development	**2,081,046**	2,081,046
	$ 5,820,974	$ 5,762,648

LIABILITIES AND NET POSITION

	2015	2014
Liabilities:		
Accounts payable	**$ 53,886**	$ 53,898
Security deposits	**12,610**	12,973
Deferred revenue	**299,758**	181,198
Debt obligations	**2,114,113**	2,424,403
Total liabilities	**2,480,367**	2,672,472
Unrestricted net position	**3,340,607**	3,090,176
	$ 5,820,974	$ 5,762,648

The accompanying notes are an integral part of the financial statements.

OPERATION OSWEGO COUNTY, INC.

Statements of Support and Revenue, Expenses and Changes in Net Position

	Years Ended December 31,	
	2015	2014
Support and revenue:		
Local governments	**$ 825,278**	$ 674,200
Micro enterprise program	**5,520**	7,094
State and other grants	**201,264**	37,264
Rental revenue	**257,669**	267,471
Service charge loans	**31,876**	39,374
Interest income	**812**	566
Miscellaneous	**6,687**	25,699
Total support and revenue	**1,329,106**	1,051,668
Operating expenses:		
Program expenses	**887,881**	835,427
Management and general	**88,192**	80,464
Total operating expenses	**976,073**	915,891
Change in net position before depreciation	**353,033**	135,777
Depreciation:		
Depreciation	**8,948**	10,390
Rental depreciation	**93,654**	99,773
	102,602	110,163
Change in net position	**250,431**	25,614
Net position at beginning of year	**3,090,176**	3,064,562
Net position at end of year	**$ 3,340,607**	$ 3,090,176

The accompanying notes are an integral part of the financial statements.

OPERATION OSWEGO COUNTY, INC.
Statements of Cash Flows

	For the years ended July 31, 2015	2014
Cash flows from operating activities:		
Cash received for economic development	$ 808,213	$ 699,840
Cash received for manufacturing incentives	200,000	36,000
Cash received for other development incentives	13,471	34,057
Cash received for interest and loan service charges	32,688	39,940
Cash received for rent	257,669	267,471
Cash received for loan repayments	36,054	23,607
Cash paid for loans issued	(251,627)	-
Cash paid for administration	(86,214)	(78,242)
Cash paid for development and promotion expenses	(812,856)	(754,377)
Cash paid for professional fees	(53,915)	(71,685)
Net cash provided by operating activities	143,483	196,611
Cash flows from investing activities:		
Cash paid for the purchase of a property and improvements	-	(8,575)
Cash flows from financing activities:		
Cash paid loan repayments	(181,917)	(290,989)
Cash received from borrowings	51,627	-
Net cash used in financing activities	(130,290)	(290,989)
Net change in cash	13,193	(102,953)
Cash, beginning of year	830,035	932,988
Cash, end of year	$ 843,228	$ 830,035
Reconciliation of changes in net assets to net cash provided by operating activities:		
Change in net assets	$ 250,431	$ 25,614
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	102,602	110,163
Bad debt expense	25,000	25,000
Forgiveness of debt	(180,000)	-
Cancellation of loan receivable	45,000	-
Net change in accounts receivable	(625)	9,853
Net change in loans receivable	(215,573)	23,607
Net change in prepaid expenses	(1,537)	19,613
Net change in deferred revenue	118,560	15,787
Net change in security deposits	(363)	(662)
Net change in accounts payable	(12)	(32,364)
Net cash provided by operating activities	$ 143,483	$ 196,611

The accompanying notes are an integral part of the financial statements.

1. Summary of Significant Accounting Policies

Nature of Operations

Operation Oswego County Inc., (the Organization) is a governmental not-for-profit corporation. The Organization contracts with the Oswego County, State, and local governments to provide economic development, promotion, advertising, technical assistance, financial planning and related services. The Governmental Accounting Standards Board (GASB) permits certain governmental not-for-profit organizations to report as special-purpose governments engaged only in business-type activities under GASB Statement No. 34. Accordingly, the Organization operates as a special-purpose government accounted for as a proprietary fund.

Basis of Presentation

The financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to governmental units and are presented on the accrual basis of accounting utilizing an "economic resources" measurement focus. In accordance with Statements No. 20 and No. 34 of the GASB, "Accounting and Financial Reporting for Proprietary Funds and other Governmental Entities that use Proprietary Fund Accounting", the Organization applies all GASB pronouncements along with Financial Accounting Standards Board (FASB) Statements and Interpretations, and APB Opinions except for those that contradict GASB pronouncements.

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net position and revenues, expenses, gains and losses are classified based on the existence, or absence, of donor-imposed restrictions. Accordingly, net position of the Organization and changes therein are classified and reported as follows:

Unrestricted net position – Assets that are not subject to donor-imposed restriction.

Temporarily restricted net position – Assets are subject to donor-imposed restriction that may, or will, be met either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net position balances are reclassified to the unrestricted net position balance and reported as released from restriction. The Organization had no temporarily restricted net position balance at December 31, 2015 and 2014.

Permanently restricted net position – Assets are subject to donor-imposed restrictions that may be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. The Organization had no permanently restricted net position balance at December 31, 2015 and 2014.

1. Summary of Significant Accounting Policies (continued)

Governance

The Organization is managed by a Board of Directors which establishes the general policies governing the organization. The Board of Directors as of December 31, 2015 was comprised of 27 voting directors and 5 non-voting ex-officials in accordance with the by-laws of the Organization.

Annual Budgets

The Organization is required to provide to the New York State Authorities Budget Office an annual budget on operations and capital construction setting forth the estimated receipts and expenditures for the next fiscal year and the current fiscal year. This budget is submitted to the Authority's Budget Office and can be found on the Organization's website at http://www.oswegocounty.org.

Revenue Recognition

Contributions are recognized as revenue in the year given by the donor. All contributions are considered available for unrestricted use unless specifically restricted by the donor. Temporarily restricted net position balances are reclassified to the unrestricted net position balance upon satisfaction of time or purpose restrictions. The Organization receives contributions to be used for specific projects and expenditures. The majority of contributed monies are immediately expended upon receipt for these intended purposes.

Property and Improvements

Property and improvements consist of buildings or improvements which are stated at cost at the date the property was placed in service or acquired, less accumulated depreciation. It is the policy of the Organization to provide for depreciation of these assets over their estimated useful lives using the straight-line method. Depreciation of fixed assets amounted to approximately $102,600 and $110,200 at December 31, 2015 and 2014, respectively.

Maintenance and repairs are expensed as incurred and major renewals and betterments over $1,000 are capitalized. At the time of the sale or retirement, the costs and accumulated depreciation of such assets are removed from the respective accounts, and the gain or loss is reflected in support and revenues.

Land Held for Development

Various parcels of land have been purchased by, or contributed to, the Organization for use in business development. Land is stated at cost or its fair market value at the date of acquisition. Over the years, the Organization has purchased 182 acres of land to be developed into the Oswego County Industrial Park.

1. **Summary of Significant Accounting Policies** (continued)

Land Held for Development (continued)

Development costs for this project have been added to the land costs. The Organization has also purchased 170 acres in the Oswego County Airport Industrial Park

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

The Organization is exempt from Federal income taxes under section 501(c)(6) of the Internal Revenue Code and therefore has made no provision for federal income taxes in the accompanying financial statements.

The Organization complies with the provisions of FASB ASC 740, Income Taxes, which requires that a tax position be recognized or derecognized based on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return, including maintenance of tax-exempt status. The Organization does not believe the financial statements include any uncertain tax positions. It is the Organization's policy to recognize any interest and penalties as expenses.

Functional Allocation of Expenses

The costs of providing the various programs have been summarized on a functional basis in the statements of activities and functional expenses. Certain costs have been allocated based on management's estimate of time spent, occupancy or usage. Costs specifically identified to a program are charged directly to that program.

Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash accounts in financial institutions. Cash balances exceeded Federal Deposit Insurance (FDIC) limits of $250,000 at December 31, 2015 and at various points throughout the year.

1. Summary of Significant Accounting Policies (continued)

Rental Revenue

Rental revenue is recognized as rents become due. Rental payments received in advance are deferred until earned. All leases between the Organization and tenants are operating leases.

Pension Plan

The Organization has a defined contribution plan which covers all eligible employees. Pension costs amounted to $50,400 and $48,200 for 2015 and 2014, respectively.

2. Notes Receivable

At December 31, 2015 and 2014 the Organization held notes receivable primarily from K&N Foods USA for $635,000 and $680,000, respectively, and Minetto Associates, LP approximating $177,500 and $203,400, respectively. In 2015, a note receivable was issued to Happy Hearts Childcare, Inc. for approximately $51,600. These notes receivable relate to corresponding notes payable described in Note 4 in which the Organization received funds from the County of Oswego IDA and U.S. Department of HUD, respectively, and subsequently loaned the funds to the respective borrowers. Repayment of the notes is consistent with the terms described in Note 4.

3. Property and Improvements

Property and improvements consist of the following at December 31:

	2015	2014
Land	$ 23,962	$ 23,962
Property and improvements	3,825,571	3,825,571
Furniture and equipment	133,711	133,711
	3,983,244	3,983,244
Less: accumulated depreciation	(2,190,715)	(2,088,113)
	$ 1,792,529	$ 1,895,131

4. Long-Term Debt

Long-term debt consists of the following at December 31:

	2015	2014
Note payable to the County of Oswego for the development of an industrial park in the Town of Schroeppel, New York, interest free, payable solely from 60% of all net land sales and net lease proceeds until the total reaches the original note balance of $528,922, secured by the land and building.	$ 108,703	$ 145,123
Note payable to the County of Oswego Industrial Development Agency (IDA) for construction of a Park Building for the State University of New York at Oswego (SUNY), interest free, payable solely from 60% of annual rental income, secured by land and building.	182,010	221,603
Note payable to the County of Oswego IDA for construction of a Day Care Center in the Oswego County Industrial Park, interest free, payble soley from 60% of annual rental income, secured by land and building.	401,832	418,407
Note payable to the County of Oswego IDA for construction of a SPEC building in the Lake Ontario Industrial Park, interest free, payable solely from 60% of annual rental income, secured by land and building.	667,448	730,823
Note payable to the County of Oswego IDA for PILOT 3274 and 3275 for New York State bridge funding grants, repayable solely from State grants, on demand, interest free. PILOT 3274 was paid back in full in December 2014.	25,000	25,000

4. **Long-Term Debt** (continued)

	2015	2014
Note payable to the County of Oswego IDA for industrial loan associated with revitalization of Birds Eye Plant, interest free over four years. The note is forgivable in the event the borrower meets thresholds for job creation described in the Note. In 2015 $45,000 was forgiven and the remainder was granted to the Organization, in full extinguishment of the debt.	-	180,000
Note payable to the County of Oswego IDA for industrial loan for equipment and construction at K & N's Foods USA, interest free, repayable solely from payments received on note from K & N's Foods USA in various installments ranging from $50,000 to $250,000 in six month intervals beginning December 2016 through July 2018, secured by equipment and inventory.	500,000	500,000
Note payable to the County of Oswego for construction of a senior housing project, repayable solely from payments received on note from Minetto Associates, L.P. in monthly installments of $2,322, including interest at 1%, through July 2022, secured by the building.	177,493	203,447
Interest free note payable to the County of Oswego IDA for a short term bridge loan, repayable solely from payments receieved on the note from Happy Hearts Childcare Inc. due in full upon the SBA 504 loan closing on or before December 11, 2016. Secured by the property, business assets and personal gaurantee of owners.	51,627	-
	$ 2,114,113	$ 2,424,403

4. **Long-Term Debt** (continued)

Aggregate maturities of debt are as follows as of December 31, 2015:

2016	$ 305,931
2017	379,565
2018	423,031
2019	141,593
2020	131,791
2021-2025	243,029
2026-2030	182,000
2031-2035	210,842
2036-2040	76,375
2041-2045	19,956
	$ 2,114,113

5. **Related Parties**

Operation Oswego County, Inc. set up a separate organization, Operation Oswego County Foundation, Inc. which is tax-exempt under Section 501(c)(3) of the Internal Revenue Code. The Foundation receives all contributions and pays all advertising and marketing costs which previously had been accounted for by the Organization.

6. **Commitments**

The County of Oswego Industrial Development Agency (IDA), a public benefit corporation, contracts with the Organization for offices and administration services. The IDA paid $248,750 and $226,500 for the years ended December 31, 2015 and 2014, respectively, to the Organization for space and services.

In previous years, the IDA provided the Organization approximately $2,831,000 of interest free funding to construct the SUNY, Day Care and SPEC buildings held by the Organization. In 2013, the IDA provided the Organization additional interest free financing for the Birds Eye plant located in Oswego County and $500,000 for the K&N Foods manufacturing facility. The Organization acted as a conduit lender for these financings and the various companies are responsible for repayment of the debts. Current loan balances payable to the IDA as described in Note 4 approximate $1,828,000 and $2,076,000 for the years ended December 31, 2015 and 2014, respectively.

7. Deferred Revenue

The County of Oswego advances funds annually. At December 31, 2015 advances were not fully expended for the Economic Development Initiative Fund (EDIF). It is anticipated that the majority of funds will be expended during 2016 for ongoing projects and other identified needs. Revenue will be recognized annually. At December 31, 2015 unearned grant revenue intended to match depreciation has been deferred as well. Total deferred revenue at December 31, 2015 and 2014 approximated $300,000 and $181,000, respectively.

8. Subsequent Events

Management has evaluated subsequent events through March 7, 2016, which is the date the financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

SUPPLEMENTARY INFORMATION

OPERATION OSWEGO COUNTY, INC.
Statements of Functional Expenses
Year ended December 31, 2015

	Program Services	Management and General	Total Expenses
Salaries	$ 360,100	$ 49,105	**$ 409,205**
Pension plan	44,385	6,053	**50,438**
Employee benefits	67,415	9,193	**76,608**
Accounting and legal	27,970	2,202	**30,172**
Payroll taxes	30,892	4,212	**35,104**
Supplies	13,370	1,823	**15,193**
Telephone	6,885	939	**7,824**
Occupancy	3,917	534	**4,451**
Maintenance and repairs	19,184	2,616	**21,800**
Printing and publications	20,993	-	**20,993**
Travel	24,542	-	**24,542**
Insurance	18,409	2,510	**20,919**
Land taxes	6,872	-	**6,872**
Advertising	1,149	-	**1,149**
Professional services	23,592	151	**23,743**
Community relations	10,283	502	**10,785**
Miscellaneous	61,246	8,352	**69,598**
Dues and subscriptions	9,343	-	**9,343**
Micro enterprise program	4,574	-	**4,574**
Bad debt expense	25,000	-	**25,000**
Rental and development expenses	107,760	-	**107,760**
	$ 887,881	$ 88,192	**$ 976,073**

The accompanying notes are an integral part of the financial statements.

OPERATION OSWEGO COUNTY, INC.
Statements of Functional Expenses
Year ended December 31, 2014

	Program Services	Management and General	Total Expenses
Salaries	$ 344,455	$ 46,971	**$ 391,426**
Pension plan	42,393	5,781	**48,174**
Employee benefits	59,662	8,136	**67,798**
Accounting and legal	35,200	2,178	**37,378**
Payroll taxes	28,646	3,906	**32,552**
Supplies	16,682	2,275	**18,957**
Telephone	6,724	917	**7,641**
Occupancy	4,983	680	**5,663**
Maintenance and repairs	15,330	2,091	**17,421**
Printing and publications	20,177	20	**20,197**
Travel	23,654	-	**23,654**
Insurance	13,123	1,790	**14,913**
Land taxes	6,611	-	**6,611**
Advertising	3,006	-	**3,006**
Professional services	34,263	44	**34,307**
Community relations	28,976	-	**28,976**
Miscellaneous	41,615	5,675	**47,290**
Dues and subscriptions	10,027	-	**10,027**
Micro enterprise program	5,880	-	**5,880**
Bad debt expense	25,000	-	**25,000**
Rental and development expenses	69,020	-	**69,020**
	$ 835,427	$ 80,464	**$ 915,891**

The accompanying notes are an integral part of the financial statements.

grossman st. amour
CERTIFIED PUBLIC ACCOUNTANTS PLLC

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Operation Oswego County, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Operation Oswego County, Inc. as of and for the year ended December 31, 2015, and the related notes to the financial statements, which collectively comprise the Operation Oswego County, Inc.'s basic financial statements, and have issued our report thereon dated March 7, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Operation Oswego County, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Operation Oswego County, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Operation Oswego County, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Operation Oswego County, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards.*

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Grossman St. Amour CPAs

Syracuse, New York
March 7, 2016