Here, Turnover is a Good Thing

Operation Oswego County
An Economic and Job Development Corporation
Serving Oswego County, NY

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**Come On In, So You Can Move On Out**

Affordable Rental Space Offers Your Business Unlimited Growth

Operation Oswego County manages two incubator buildings with affordable rental space for non-retail, industrial and service businesses.

The Business Expansion Center (BEC) in the city of Oswego and the Start-Up Facility (SUF) in the Oswego County Industrial Park in Phoenix are designed to help businesses achieve significant growth and development during the first few years of business with the intention of eventually moving out of the building and into private commercial space.

The BEC consists of about 10,000 square feet of office space, 9,000 square feet of factory space and one receiving dock. The SUF is 10,000 square feet and includes three receiving docks. Both buildings are ideal for hi-tech and IT businesses as they are fully wired for computer and telecommunication network capabilities.

Kim and Kevin Enders  
Enders Racing Engines

“Locating in the Start-Up Facility was a huge help in strengthening our business. Because the rent was so affordable, we were able to focus on our business which doubled, then tripled, while located there.”

Matt Dawson,  
MyDigitalDiscount.com

“Being located in an incubator facility has given me the opportunity to build and expand my business in a short period of time. I was thankful for the flexibility that we had as a tenant. I would definitely recommend leasing at the BEC to a new business.”

Ready To Assist You With Everything From Start-Up to Financing

In addition to affordable rent at one of our business incubators, a wide range of training and technical assistance is available to start or manage your business.

The Small Business Development Center, a service of SUNY Oswego’s Center for Business and Community Development, works with entrepreneurs on a one-to-one basis to develop winning business plans, find appropriate sources of funding, and introduce management information, market research, and additional resources.

The Oswego County Micro-Enterprise Training Program provides step-by-step classroom instruction presented by area business professionals on topics including business planning and financing, accounting and tax issues, marketing and business insurance. Graduates of the program are eligible to apply for a Micro-Enterprise loan to expand or start their business in Oswego County from the County of Oswego Industrial Development Agency’s Micro-Enterprise revolving loan fund. Graduates are also entitled to one month of free rent (first month of the lease agreement) at the BEC or SUF.

If you’re thinking of starting or expanding your own small business in Oswego County, and you’re interested in leasing space in the BEC or SUF, call Operation Oswego County at 343-1545, e-mail ooc@oswegocounty.org, or visit www.oswegocounty.org.