

OPERATION OSWEGO COUNTY, INC.
BOARD OF DIRECTORS MEETING
44 West Bridge Street, Oswego
March 27, 2025

PRESENT:

BEHLING	HOLST	TUCKER
CULLINAN	MASON	WEBER
DEMARS	PIERCE	WEAVER
GALLOWAY	ROMAN	
GRECO	SHATRAU	
HEFFRON	TASCARELLA	

Ex-Officio: Dr. Nwosu

Staff: Alex Fitzpatrick, Kevin LaMontagne, Amber Miller, Karen Perwitz, Nathan Emmons and Austin Wheelock

Counsel: Kevin C. Caraccioli

Other: Jamal Coleman, Jaimie Galante and Brianna Lane

President Cullinan called the meeting to order at 3:02 p.m.

President Cullinan listed the items in the Consent Agenda and asked if there were any reports in the Consent Agenda that anyone would like pulled out for further discussion. There were none.

CONSENT AGENDA

On a motion by Mr. Greco, seconded by Mr. Tascarella, the Consent Agenda Items were approved, as follows: Board of Director meeting minutes of December 9, 2024, Executive Committee minutes of January 16, 2025 and March 7, 2025, and Real Estate Development Committee minutes of January 17, 2025

GROSSMAN ST. AMOUR, CPAs

Ms. Galante and Ms. Lane from Grossman St. Amour, CPAs provided an overview of the combined audited financials of Operation Oswego County and Operation Oswego County Foundation. Following a discussion, a motion by Mr. Greco, seconded by Ms. Weaver the OOC and OOCF audited financials for YE 2025, were approved.

ANNUAL REPORT 2024

Ms. Fitzpatrick provided an overview of the 2024 Annual Report being utilized for PARIS reporting containing information required for the report. The disposition of property was not included but will be added once the information is obtained. Following a discussion, on a motion by Ms. Pierce, seconded by Ms. Holst the 2024 Annual Report being utilized for PARIS reporting was approved including the addition of the section on disposition of property.

Additionally, an overview of the 2024 Annual Report being utilized for public and marketing purposes was provided, noting exclusions of information not yet received. Following a discussion, on a motion by Ms. Tucker, seconded by Mr. Heffron, the 2024 Annual Report being utilized for public and marketing purposes was approved.

RTV HOLDINGS, LLC (DESIGN CONCEPTS & ENTERPRISES)

Mr. Wheelock provided information regarding the loan request of \$150,000 for RTV Holdings, LLC for the expansion of their manufacturing operations. The company currently employs 19 full time employees. Following a discussion, on a motion by Ms. Holst, seconded by Mr. Galloway, the Advanced Manufacturing, Hospitality & Tourism loan was approved for \$150,000.

CIVICSERVE CRM/PROJECT MANAGEMENT SOFTWARE

Mr. Wheelock and Mr. Emmons provided a presentation on CivicServe, a proposed Economic Relationship Management software package which would replace individual programs currently being used. Following a discussion, on a motion by Mr. Roman, seconded by Mr. Tascarella, it was approved to subscribe to the software at a cost of \$19,500 per year.

BOARD MEMBER RESIGNATION

Mr. Wheelock informed the board of the resignation of board member Diane Benedetto due to a change in position within National Grid. Ms. Benedetto provided a nominee to fill her position which will be given to the Nominating Committee. Following a discussion, on a motion by Mr. Tascarella, seconded by Ms. Holst, it was approved to accept Ms. Benedetto's resignation from the OOC Board of Directors effective immediately.

OOO NOMINATING COMMITTEE

Mr. Wheelock provided an overview of open-board positions to be filled at the organization's annual meeting. Ms. Tucker was named Chair of the committee and will seek out three or four other board members to form the committee. There are currently 2 open seats and one officer change that will be the focus of the committee for the Annual Meeting taking place in June.

EXECUTIVE DIRECTOR REPORT

Mr. Wheelock discussed provided a report on the following projects/initiatives: LMTOCIP Expansion, Site Selector's Guild Event, February 2025 Storm Damage and K&N's Foods, USA.

NEXT MEETING

The next meeting of the OOC Board of Directors is scheduled for May 5, 2025.

ADJOURNMENT

On a motion by Mr. Greco, seconded by Mr. Galloway, the meeting was adjourned at 4:10 p.m.

Respectfully submitted,

Eric Behling
Secretary